

May 1, 2011

Frank (Skip) Woody III
Hill, Chesson & Woody
194 Finley Golf Course Road, Ste. 200
Chapel Hill, NC 27517

Dear Mr. Woody:

Congratulations! Once again, you have proven to be one of our top-performing agencies, and we are happy to inform you that you have maintained your **PLATINUM** membership status in the United Advantage® program. This rewards program provides exclusive benefits and services to help give you and your agency a competitive advantage. The United Advantage program rewards agencies who consistently deliver the strongest business results through sales and persistency, and for this we commend you. The 2011 United Advantage program year runs from **May 1, 2011 to April 30, 2012**.

As a **PLATINUM** member agency, you will continue to receive the highest combination of benefits and services – exclusive to your level in these categories:

- **Service**
- **Business Support**
- **Training and Education**
- **Recognition**

Your UnitedHealthcare Account Executive will deliver your 2011 United Advantage Platinum welcome kit, which describes specific benefits of the program and the 2012 criteria, by the end of May. If you have any questions, please contact your UnitedHealthcare relationship manager.

Again, congratulations on your outstanding performance. We hope you continue to enjoy the program that rewards you for doing business with us and look forward to working with you again.

Sincerely,



Steve Neu
Vice President Key Accounts
Sales and Account Management